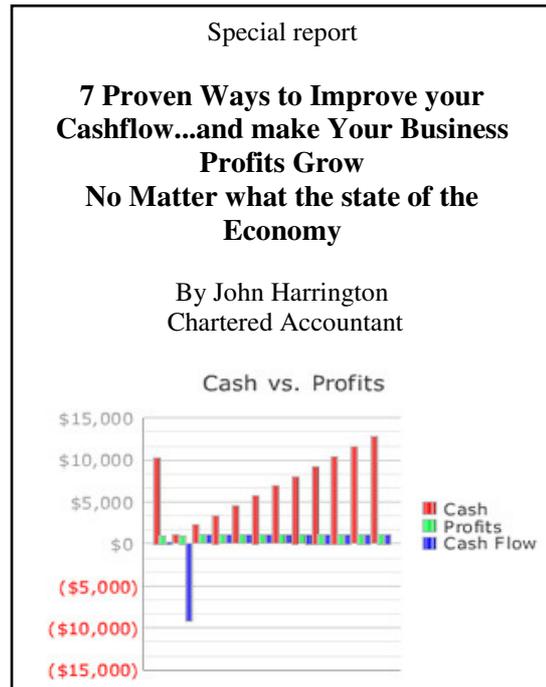


How to Improve your Business Cashflow and Make your Business Profits Grow Whatever the State of the Economy



Free Report (Tel: 9955 2940 for your free copy ask for Sally or Mike)

Do you find you're working hard in your business struggling with the day-to-date bushfires. You probably haven't had the opportunity to take a deep breath and focus on the financial issues driving the business.

Being in business can be scary at times particularly when finance becomes tight and there is so much change about. Dunn & Bradstreet surveys show debtors are paying on average after 53 days – what can be done? Insolvency levels are set to rise, learn which industries are likely to be hit. The tax office has signaled it has stopped going easy on interest free payment arrangements How much have I got tied up in work in progress and how can cash flow be released– what can be done about this?

This report will walk you through the positive actions business owners can take step by step to manage their cashflow effectively. Speaking as a business adviser of many years experience John Harrington principal of local accounting and business advisory firm Harrington Financial Solutions has created a practical report which shows you 7 ways to increase business working capital by targeting difficult areas and implementing effective management systems.

“Based on my 22 years experience as a principal of an accountancy business the challenge for SME's is to get through the tough times. Take a hard look at your business and be in an informed position to judge what needs to be done to keep it going – Cashflow management is absolutely the

most vital financial issue at present otherwise you end up in a never ending cycle of ups and downs.”

Taking Stock of the Now

- Is the Debtors System effectively managed? How can it be improved? How to cope with 54 days plus debtors days outstanding?
- Entrepreneurs tips for getting paid
- Is your accounting software giving you the best opportunity to manage? Does cloud accounting software system benefit the business in managing its commitments better?

Planning to pay debts and contingencies

- Is it time to prepare a cash flow forecast? What are the advantages benefits and consequences?
- A staggering 80% of businesses that fail in Australia do so because of negative cashflow. In 2010 more than 10,000 firms shut down.

Dealing with late payments

- Measuring and strategies to deal with high debtors days
- Practical steps to take and entrepreneurs tips
- Implementing and sticking to a system
- Is there more than one supplier that I can use out there?
- How many staff do I need at this stage of the business cycle?
- How do I manage my business partners?

What Opportunities to Defer Payments can I employ?

- Taxation payment deferral
- Creditors
- Sale leaseback arrangements

The information in this report are just a small taste of the helpful hints Questions like:

What is the best outcome that can be achieved?

Have we developed a system based on measuring results?

What Other things might I like to consider?

Free Guide: Telephone 99552940 speak to Sally or Mike and receive How to improve your Cashflow and Stop Losing Sleep at Night

Our most recent survey of North Sydney businesses revealed managing uneven cashflow and coping with lower than average revenue were the top concerns for the businesses drawn from a cross-section of small and medium businesses in North Sydney.